

## Message Text

UNCLASSIFIED POSS DUPE

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73

ACTION EB-07

INFO OCT-01 AF-08 EUR-12 NEA-10 ISO-00 CAB-05 CIAE-00

COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03

PA-02 USIA-15 PRS-01 SP-02 /073 W

----- 079848

R 190916Z MAY 76

FM AMEMBASSY NAIROBI

TO SECSTATE WASHDC 9844

INFO AMEMBASSY DAR ES SALAAM

AMEMBASSY LONDON

AMEMBASSY DUBLIN

AMEMBASSY LAGOS

AMEMBASSY BRUSSELS

AMCONSUL CASABLANCA

UNCLAS NAIROBI 5113

LAGOS FOR FAA NEWELL

BRUSSELS FOR FAA

CASABLANCA FOR RCAA

E.O.11652: N/A

TAGS: EAIR, KE

SUBJ: EAST AFRICAN AIRWAYS CONCLUDES MANAGEMENT SERVICES

REF NAIROBI 2355

1. EAST AFRICAN AIRWAYS (EAA) SIGNED MANAGEMENT SERVICES AGREEMENT WITH AER LINGUS MAY 14. AGREEMENT WILL RUN FOR THREE YEARS BEGINNING JUNE 1976 AND PROVIDE FOR ASSIGNMENT OF AER LINGUS SENIOR EXECUTIVES IN OPERATIONAL, COMMERCIAL AND FINANCIAL FIELDS, EMPHASIS WILL BE PLACED ON STAFF TRAINING AND DEVELOPMENT IN ORDER TO PREPARE EAA FOR MANAGERIAL SELF-SUFFICIENCY BY TERMINATION OF CONTRACT. IN PRESS RELEASE, EAA CHAIRMAN ARNOLD KILEWO STATED UNCLASSIFIED  
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AIRLINE WOULD EXPLORE POSSIBILITY OF TRAINING PERSONNEL IN IRELAND.

2. AER LINGUS HAS ENJOYED TWELVE-YEAR ASSOCIATION WITH  
EAA, DATING FROM RECIPROCAL GENERAL SALES AGENCY AGREEMENT  
SIGNED IN 1964. IN OCTOBER 1975 EAA APPOINTED AER LINGUS  
AS ITS OFFICIAL REPRESENTATIVE IN US AND UK.

3. COMMENT: DECISION TO ENGAGE AER LINGUS IN MANAGEMENT  
CONTRACT WIDELY ANTICIPATED SINCE EAA EFFORTS TO INVITE  
US AIRLINE PARTICIPATION FAILED LAST MARCH. AER LINGUS  
CHOICE DEPARTS FROM EAA'S INITIAL PREFERENCE FOR AIRLINE  
WHICH DID NOT OPERATE ON SAME ROUTES.

MARSHALL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ORGANIZATION & MANAGEMENT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 MAY 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976NAIROB05113  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760194-0560  
**From:** NAIROBI  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1976/newtext/t19760537/aaaabfou.tel  
**Line Count:** 73  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 NAIROBI 2355  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CollinP0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 19 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EAST AFRICAN AIRWAYS CONCLUDES MANAGEMENT SERVICES REF NAIROBI 2355  
**TAGS:** EAIR, KE, EAST AFRICAN AIRWAYS  
**To:** SECSTATE WASHDC  
DAR ES SALAAM  
MULTIPLE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006